

**36<sup>TH</sup>  
ANNUAL**

# REAL ESTATE SYMPOSIUM

*Take Part in This Tradition Rocky Mountain Real Estate Professionals  
Rely on to Stay Ahead of the Important Issues*

Co-sponsored by the Colorado Bar Association Real Estate Section

**July 19-21, 2018**

**At the Vail Marriott Mountain Resort**

715 West Lionshead Circle, Vail, CO 81657

**Submitted for 15 General CLE Credits, Including 2 Ethics Credits**

REAL ESTATE CREDITS: The Symposium will be submitted for 15 hours of credit for real estate continuing education requirements under CRS § 12-61-110.5(3).

**JOIN US IN  
VAIL!**

**36<sup>TH</sup>  
ANNUAL**

# REAL ESTATE SYMPOSIUM

*Co-sponsored by the Colorado Bar Association Real Estate Section*

**July 19-21, 2018**

**Vail Marriott Mountain Resort**  
715 West Lionshead Circle, Vail, CO

**Submitted for 15 General CLE  
Credits, Including 2 Ethics Credits**

REAL ESTATE CREDITS: The Symposium will be submitted for 15 hours of credit for real estate continuing education requirements under CRS § 12-61-110.5(3).

***Take Part in This Tradition Rocky Mountain Real Estate  
Professionals Rely on to Stay Ahead of the Important Issues***

**F**or the past 35 years, the **Real Estate Symposium** has become the time-honored tradition you have come to rely on to stay ahead of everything that's going on in the real estate world today. Register now so you can share conversation, knowledge and laughter with more than 400 of your friends and colleagues for an idyllic summer weekend in the Rocky Mountains. It doesn't get better than this! A unique opportunity to talk about the most important issues you face in your real estate practice today with some of the most experienced and insightful people in the industry, in one of the most beautiful places in the world.

- **Legislative Update**
- **Case Law Update**
- **Purchase and Sale Agreements**
- **The Famous (Now Infamous!) 15-Minute Drill**
  - Understanding Lease Gross-Up Provisions: Math for Lawyers
  - Forms Update Revealing the 2019 CREC Contract to Buy and Sell Real Estate, 2018 Commercial Seller's Property Disclosure and More!
  - The New (and Improved?) Rule 120 – What Foreclosure Lawyers Need to Know
  - Ethics Opinion 130 Ethical Trap: Client Confidentiality over Public Information
  - So ... You Want to be a Foreclosure Investor
- **ETHICS: Anchoring Against the Slippery Slope Through Ethical Vigilance!**
- **For Whom the Road Tolls: A History of Early Toll Roads in Colorado and Their Effect on the Development of the State**
- **Entitlements for the Long Term: The Intricacies of Vested Rights in Colorado**
- **A Litigator's View on Loan Documents – The Fine Print**
- **Insurance Issues for Real Estate Lawyers: Trends in Risk Management and Wrap ups in Colorado**
- **Denver International Airport Real Estate Development: Redefining Opportunity**
- **Joint Ventures – Securities Laws and Their Application to Real Estate Investments**
- **Tax Issues for the Real Estate Lawyer**
- **Construction Defect Reform - House Bill 1279**

*... and much more!*

***We look forward to seeing you in Vail this July!***

**REGISTER FOR THE  
SYMPOSIUM ONLINE!**

[www.realestatesymposium.org](http://www.realestatesymposium.org)

SPECIAL THANKS TO OUR 2018 SYMPOSIUM SPONSORS:

CO-SPONSORED BY:

# CBA



REAL ESTATE LAW SECTION

DIAMOND SPONSOR:



Chicago Title • Commonwealth Land Title Company • Fidelity National Title • Heritage Title Company

GOLD SPONSOR:



*First American Title*<sup>™</sup>  
NATIONAL COMMERCIAL SERVICES

SILVER SPONSORS:



BRONZE SPONSORS:



Gordon Mediation LLP  
www.gorlaw.com



SPONSORSHIP OPPORTUNITIES ARE STILL AVAILABLE! For more information, please contact **Melissa Higham** at [mhigham@cobar.org](mailto:mhigham@cobar.org)

## DAY 1 • THURSDAY, JULY 19, 2018

12:00 PM Registration Open

1:10 PM Opening Remarks  
*Joseph E. Lubinski, Esq., Real Estate Symposium Chair, Husch Blackwell LLP*

1:20 - 2:20 PM **Legislative Update**  
*Presented by, Suzanne Leff, Esq., and Jeremy Schupbach, CBA Legislative Director*

2:20 - 3:20 PM **Purchase and Sale Agreements**  
The Negotiation and Law of Commercial Purchase and Sale Agreements  
*Presented by Edward Barad, Esq., and Mark Senn, Esq.*

3:20 - 3:30 PM Networking Break – Please Visit Your Sponsors!

3:30 - 5:00 PM **THE 15-MINUTE DRILL**  
*Moderator: J. Marcus Painter, Esq.*



■ **Understanding Lease Gross-Up Provisions: Math for Lawyers**

*Presented by Jeremy Syz, Esq.*

■ **Forms Update Revealing the 2019 CREC Contract to Buy and Sell Real Estate, 2018 Commercial SPD and More!**

*Presented by Kent Jay Levine, Esq.*

■ **The New (and Improved?) Rule 120 – What Foreclosure Lawyers Need to Know**

*Presented by Deanne Stodden, Esq.*

■ **Ethics Opinion 130 Ethical Trap: Client Confidentiality over Public Information**

*Presented by Sam Starritt, Esq.*

■ **So ... You Want to be a Foreclosure Investor**

*Presented by Richard Krohn, Esq.*

5:00 PM Adjourn

5:30 - 7:00 PM **Annual Wine Tasting Reception** *Sponsored by Fidelity National Title Group – National Commercial Services Colorado*

## DAY 2 • FRIDAY, JULY 20, 2018

7:30 AM Continental Breakfast

8:20 - 8:30 AM Good Morning Remarks  
*Joseph E. Lubinski, Esq., Real Estate Symposium Chair, Husch Blackwell LLP*

8:30 - 10:10 AM **Anchoring Against the Slippery Slope Through Ethical Vigilance!**  
*Presented by Rashmi Airan, Consultant*



10:10 - 10:30 AM Networking Break – Please Visit Your Sponsors!

10:30 - 11:20 AM **Case Law Update**  
*Presented by Frederick B. Skillern, Esq.*

11:20 AM - 12:20 PM **For Whom the Road Tolls: A History of Early Toll Roads in Colorado and Their Effect on the Development of the State**  
*Presented by Geoffrey Anderson, Esq.*

12:20 - 1:30 PM Lunch on Your Own

1:30 - 2:20 PM **Entitlements for the Long Term: The Intricacies of Vested Rights in Colorado**  
*Presented by Brian Connolly, Esq.*

2:20 - 3:10 PM **Litigator's View on Loan Documents – The Fine Print**  
Tips and Considerations for Standard Loan Document and Other Contract Provisions  
*Presented by Patrick Pugh, Esq.*

**DAY 2 • FRIDAY, JULY 20, 2018** *cont.*

3:10 - 3:30 PM Networking Break – Please Visit Your Sponsors!

3:30 - 4:20 PM **Insurance Issues for Real Estate Lawyers**  
Trends in Risk Management and Wrap ups in Colorado  
*Presented by John Wilson, President*

4:20 - 5:10 PM **Denver International Airport Real Estate Development: Redefining Opportunity**  
*Presented by Darryl Jones, Chief Real Estate Officer, Executive Vice President*

5:10 PM Adjourn

5:30 - 6:30 PM **Cocktail Party**

**DAY 3 • SATURDAY, JULY 21, 2018**

7:45 AM Continental Breakfast

8:15 - 8:30 AM Good Morning Remarks  
*Joseph E. Lubinski, Esq., Real Estate Symposium Chair, Husch Blackwell LLP*  
*Patrick Flaherty, Esq., Executive Director, Colorado Bar Association and Denver Bar Association*

8:30 - 9:30 AM **Joint Ventures: Avoiding Land Mines on the Road to Success – Securities Laws and Their Application to Real Estate Investments**  
*Presented by Brad Hamilton, Esq., and Cyrus Rajabi, Esq.*

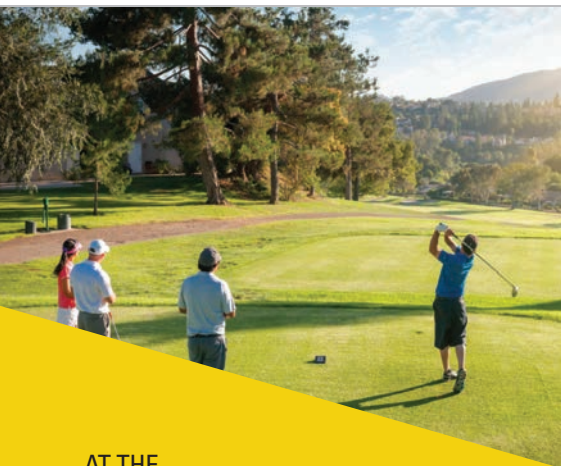
9:30 - 10:30 AM **Tax Issues for the Real Estate Lawyer**  
*Presented by Ossie Borosh, Esq., Principal, and Monica Swanson, Tax Managing Director*

10:30 - 10:50 AM Networking Break – Please Visit Your Sponsors!

10:50 - 11:40 AM **Construction Defect Reform - House Bill 1279**  
*Presented by Robert Detrick, Esq.*

11:40 AM Adjourn

1:00 PM **Annual Golf Outing**



Join us for the **Annual Golf Outing** immediately following the Symposium!

**WHEN: Saturday, July 21, 1:00 pm**

**WHERE: Vail Golf Club, 1775 Sunburst Dr, Vail, CO 81657**

**COST: \$125 per golfer**

Fee includes: Green fee, cart, range balls, bag handling fees and lunch.  
Available Tee Times: 20 (First come, first served. Tee times fill up quickly!)

AT THE  
**VAIL GOLF CLUB**

*Please see the registration form to sign up for the golf outing, sign up online when you complete your registration, or call us at (303) 860-0608 to reserve your spot!*

## 2018 SYMPOSIUM FACULTY:

### SYMPOSIUM CHAIR

**Joseph E. Lubinski, Esq.**  
Husch Blackwell LLP  
Denver, CO

### FACULTY

**Rashmi Airan**  
Consultant  
Miami, FL

**Geoffrey Anderson, Esq.**  
Sweetbaum Sands Anderson PC  
Denver, CO

**Edward Barad, Esq.**  
Brownstein Hyatt Farber Schreck, LLP  
Denver, CO

**Ossie Borosh, Esq.**  
Principal  
Passthroughs Group  
KPMG LLP  
Bethesda, MD

**Brian Connolly, Esq.**  
Otten Johnson Robinson Neff +  
Ragonetti PC  
Denver, CO

**Robert Detrick, Esq.**  
Husch Blackwell LLP  
Denver, CO

**Brad Hamilton, Esq.**  
President  
Jones & Keller  
Denver, CO

**Darryl Jones**  
Chief Real Estate Officer  
Executive Vice President  
City & County of Denver  
Department of Aviation  
Denver, CO

**Richard Krohn, Esq.**  
Dufford, Waldeck, Milburn & Krohn, LLP  
Grand Junction, CO

**Suzanne Leff, Esq.**  
Winzenburg, Leff, Purvis & Payne, LLP  
Littleton, CO

**Kent Jay Levine, Esq.**  
Kent Jay Levine, P.C.  
Englewood, CO

**J. Marcus Painter, Esq.**  
Holland & Hart LLP  
Boulder, CO

**Patrick Pugh, Esq.**  
Of Counsel  
Ballard Spahr LLP  
Denver, CO

**Cyrus Rajabi, Esq.**  
Jones & Keller  
Denver, CO

**Jeremy Schupbach**  
Director  
Legislative Relations  
Colorado Bar Association  
Denver, CO

**Mark Senn, Esq.**  
Senn Visciano Canges P.C.  
Denver, CO

**Frederick B. Skillern, Esq.**  
JAMS  
Denver, CO

**Sam Starritt, Esq.**  
Dufford, Waldeck, Milburn & Krohn, LLP  
Grand Junction, CO

**Deanne Stodden, Esq.**  
Messner Reeves LLP  
Denver, CO

**Monica Swanson**  
Tax Managing Director  
KPMG LLP  
Chicago, IL

**Jeremy Syz, Esq.**  
Holland & Hart LLP  
Boulder, CO

**John Wilson**  
President  
Commercial Insurance  
Moody Insurance Agency  
Denver, CO

## SYMPOSIUM HEADQUARTERS:

**Vail Marriott Mountain Resort**, 715 W Lionshead Circle, Vail, CO 81657

CLE has reserved a block of rooms for guests of the Symposium at the Vail Marriott Mountain Resort. **Room rates start at \$195** plus applicable taxes. When making your reservation, in order to receive the group room rate, please indicate that you are a guest of the Colorado Bar CLE Real Estate Symposium. Reservations will be accepted at <https://book.passkey.com/go/CLERealEstate2018>

All reservations will require a credit card guarantee, and a deposit equal to one night of lodging is due at time of booking. The balance is due at check-in. Reservations cancelled after July 11 will forfeit the deposit equal to one night's room and tax. ***Cut-off for room reservations is July 4, 2018.***

### ADDITIONAL LODGING:

**Lion Square Lodge**, 660 W Lionshead Place Vail, CO 81657 (next door to the Marriott)  
• Hotel Room: \$195      • One Bedroom Condominium: \$195

Lion Square Lodge is on a space available basis. Call 1-800-525-5788 to book your lodging. Please identify yourself as an attendee of the Colorado Bar Association to ensure that you receive the above discounted group rate.



**ROOMS WILL  
SELL OUT FAST ... MAKE  
YOUR RESERVATION EARLY!**

**LIVE PROGRAM ORDER FORM**

Symposium tuition includes course materials, admission to the entire program, admission to the wine tasting on Thursday and the reception on Friday.

**\*Please note: All attendees will receive the course materials digitally via email prior to the Symposium.**

**STEP ONE – TUITION:** (RE071918L)

- CLE Elite Pass Holders: .....\$229
- CLE Basic Pass Holders:.....\$249
- New Lawyer Edge Partner: .....\$244.50
- CBA Real Estate Section Member:....\$419
- CBA Young Lawyers Division: .....\$419
- CBA Member: .....\$489
- Non-Member: .....\$529

**STEP TWO – MATERIALS FORMAT**

- Digital Download
- Printed Book

**STEP THREE – SOCIAL EVENTS**

Please indicate which functions you plan to attend. Receptions are included with your tuition.

- Thursday Wine Tasting
- Friday Cocktail Party
- Saturday Golf Outing: (\$125 per player. Deadline for golf sign up is June 30, 2018)

**NAME OF GOLFER:** \_\_\_\_\_

(Please contact our office if you are signing up multiple golfers)

**STEP FOUR – RECEPTION GUESTS**

Please skip this step if you are not bringing any guests. Receptions on Thursday and Friday are complimentary for guests. Please tell us how many guests you plan to bring.

- Thursday: # of Adult Guests: \_\_\_\_\_
- Friday: # of Adult Guests: \_\_\_\_\_

**STEP FIVE – BREAKFAST GUESTS**

Please skip this step if you do not wish to purchase breakfast for your guest. Guests may participate in breakfast on Friday and/or Saturday for \$36/adult per day, or \$20/child per day. Deadline to purchase breakfast for guests is July 6, 2018.

**ADULT GUEST BREAKFAST**

- Friday: # of Guests x \$36: \_\_\_\_\_
- Saturday: # of Guests x \$36: \_\_\_\_\_

**CHILD GUEST BREAKFAST** (13-17 years of age)

- Friday: # of Guests x \$20: \_\_\_\_\_
- Saturday: # of Guests x \$20: \_\_\_\_\_

**LIVE PROGRAM ORDER FORM TOTAL \$** \_\_\_\_\_

**HOMESTUDY ORDER FORM**

To receive CLE credit, you must purchase both the course materials AND the recorded seminar. Symposium homestudy submitted for 15 General CLEs, including 2 Ethics

**STEP ONE – SELECT DESIRED PRODUCT FORMAT:**

- Video-On-Demand (RE071918N)
- MP3 Audio Download (RE071918J)
- Paper course materials and recorded homestudy on Audio CD (RE071918D)

**STEP TWO – SELECT PAYMENT CATEGORY:**

- CLE Elite Pass Holder (MP3 and VOD products ONLY) .....FREE
- CLE Basic Pass Holder (MP3 and VOD products ONLY) .....FREE
- New Lawyer Edge Partner (MP3 and VOD products ONLY) .....\$244.50
- CBA Member .....\$489
- Non-member .....\$529

Step 3 is for course materials only purchases. Skip this step if you purchased the homestudy.

**STEP THREE – COURSE MATERIALS ONLY:** (Paper - RE071918C)

- Non-member: \$199
- CBA Member: \$179

*NOTE: Shipping & handling only applies to orders you receive via mail. Materials will be mailed to you approximately 2 weeks after live program.*

Price \$ \_\_\_\_\_  
 Shipping & Handling \$ 11.95  
 Subtotal \$ \_\_\_\_\_

Applicable Sales Tax (7.62% Denver, 4% RTD and 2.9% rest of Colo.) \$ \_\_\_\_\_

**HOMESTUDY ORDER FORM TOTAL \$** \_\_\_\_\_



**Register by PHONE ...** using VISA, MasterCard or AmEx.  
 (303) 860-0608 • Toll-Free: (888) 860-2531



**Or FAX form ...** using VISA, MasterCard or AmEx.  
 FAX to: (303) 860-0624



**Or MAIL form to ...**  
 CBA-CLE, 1900 Grant St., Suite 300, Denver, CO 80203-4303



**Or Register ONLINE ...** using VISA, MasterCard or AmEx.  
 Register @ [www.realestatesymposium.org](http://www.realestatesymposium.org)

Name(s) \_\_\_\_\_

Attorney Reg. No. \_\_\_\_\_

Firm/Organization \_\_\_\_\_

E-Mail Address \_\_\_\_\_

Street Address \_\_\_\_\_

City \_\_\_\_\_

State / Zip \_\_\_\_\_

Telephone ( ) \_\_\_\_\_

Fax ( ) \_\_\_\_\_

**PAYMENT METHOD:**

- Enclosed is my check made payable to **CBA-CLE**



- VISA
- MasterCard
- AmEx

Credit Card # \_\_\_\_\_

Exp. Date \_\_\_\_\_

Signature \_\_\_\_\_

*Required for credit card orders*

All registrations must include a check or charge card information. Mail to CBA-CLE, 1900 Grant St., Suite 300, Denver, Colorado 80203-4303. You may register by phone or fax when using Visa, MasterCard or AmEx. Phone 303-860-0608 • Fax 303-860-0624

**CANCELLATIONS:** If you are unable to attend, please notify CBA-CLE by **July 6, 2018** and we will gladly refund your tuition in full. Cancellations after July 6 will be refunded less a \$100 cancellation fee OR you may send someone in your place.

**36<sup>TH</sup>**  
ANNUAL

# REAL ESTATE SYMPOSIUM

*Take Part in This 35-year Tradition Rocky Mountain Real Estate Professionals Rely on to Stay Ahead of the Important Issues*

Co-sponsored by the CBA Real Estate Section

**July 19-21, 2018**

At the Vail Marriott Mountain Resort

**REGISTER FOR THE SYMPOSIUM ONLINE!**  
@ [www.realestatesymposium.org](http://www.realestatesymposium.org)

**36<sup>TH</sup>**  
ANNUAL

# REAL ESTATE SYMPOSIUM

*Take Part in This 35-year Tradition Rocky Mountain Real Estate Professionals Rely on to Stay Ahead of the Important Issues*

**July 19-21, 2018**

At the Vail Marriott Mountain Resort

**Submitted for 15 General CLE Credits, Including 2 Ethics Credits**

REAL ESTATE CREDITS: Submitted for 15 hours of credit for real estate continuing education requirements under CRS § 12-61-110.5(3).

JOIN US IN  
**VAIL!**



The nonprofit educational arm of the  
Colorado and Denver Bar Associations



**REGISTER FOR THE SYMPOSIUM ONLINE!**  
@ [www.realestatesymposium.org](http://www.realestatesymposium.org)