

# CLE CANNABIS SYMPOSIUM

*Co-sponsored by the Colorado Bar Association  
Cannabis Law Committee*

**LIVE PROGRAM & LIVE WEBCAST:  
FEBRUARY 2, 2017**

Live program will be at the  
**CBA-CLE Classroom**  
1900 Grant Street, Suite 300  
Denver, CO

## **AT THE END OF THE DAY, YOU WILL HAVE A BETTER HANDLE ON:**

- The Colorado and National Marijuana Legal Landscape
- The Regulatory Landscape, Production Management, Market Demand and Compliance
- Valuation, Banking, Employment and Tax Compliance Issues in Colorado's Marijuana Industry
- Banking in the Marijuana Business
- Basic to Intermediate Real Estate Issues in the Marijuana Industry
- IRS Examinations, Appeals, and Collections Divisions, Including 280E
- The Federal Enforcement Landscape and Perspective

**CLE ELITE  
PASS HOLDERS  
Can Attend This  
Program for  
**FREE!****

## **WHO SHOULD ATTEND:**

- Business Attorneys, Real Estate Attorneys, Bankers, CPAs, Tax Attorneys, US Attorneys  
... anyone who has clients in the marijuana industry!

**VIDEO REPLAYS: MARCH 3, 2017** • Denver, Colorado Springs, and Grand Junction  
**CLE CREDITS: Submitted for 7 General CLE Credits**

**REGISTER FOR THIS PROGRAM ONLINE @ [www.cba-cle.org](http://www.cba-cle.org)**

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In the November election, Initiative 300 passed, legalizing the use of marijuana in certain clubs, lounges and other businesses. What does this mean for Colorado, and what other marijuana-related legislation was passed in other states in November? Get the answers to these questions in the first discussion of the day from Jim Thornburn on the Colorado and national marijuana legal landscape. Next, the Chief of the Colorado Marijuana Enforcement Division will give you a regulatory update, as well as the latest in production management, market demand, and regulatory compliance. Ron Seigneur, your Program Chair, will then give you an overview of marijuana business valuation, and what you need to watch out for in terms of banking, employment and tax compliance.

***This is a Symposium that is not to be missed for anyone who has clients in the marijuana industry – REGISTER TODAY!***

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Banking has always been a problem in the marijuana industry, but you will hear from a Colorado bank that has cracked the code. Sundie Seefried, the CEO of Safe Harbor Private Banking, will tell you how she has found a way to serve the marijuana industry. Joel Russman will fill you in on the real estate hurdles you need to overcome, including zoning, buying versus leasing property, MED rules and regulations you need to follow, as well as Denver's new ordinances with which you need to comply.

Of course there are always taxes! Get the inside track on appeals, adjustments under 280E, interest, penalties, and even 8300 audits. And finally, many wonder what the future of the marijuana industry holds given the new administration. Listen to US Attorney Bob Troyer describe the Federal Enforcement Landscape in the early days of the Trump presidency. ***DON'T MISS IT!***

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# AGENDA

8:30 - 9:00 AM **Registration and Continental Breakfast**

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9:00 - 9:10 AM **Welcome and Introduction**  
*Ronald L. Seigneur, ASA, CPA/ABV/CFF CVA, CGMA,  
Seigneur Gustafson LLP, Program Chair*

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9:10 - 10:00 AM **The Colorado and National Marijuana  
Legal Landscape**  
*Presented by James (Jim) D. Thorburn, Esq., Thorburn  
Walker Law Firm*

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10:00 - 10:10 AM **Networking Break**

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10:10 - 11:00 AM **Regulatory Update; Production Management,  
Market Demand, and Compliance**  
*Presented by James Burack, Chief, Colorado Marijuana  
Enforcement Division*

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11:00 - 11:50 AM **Overview of Valuation, Banking, Employment  
and Tax Compliance Issues in Colorado's  
Marijuana Industry**  
*Ronald L. Seigneur, ASA, CPA/ABV/CFF CVA, CGMA,  
Seigneur Gustafson LLP, Program Chair*

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11:50 AM - 1:00 PM **Lunch on Your Own**

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1:00 - 1:50 PM **Banking the Marijuana Business**  
The Scope of Required Due Diligence to Maintain a Program  
and Individual Business Accounts; The Regulatory Environment  
and Service Limitations; Why Banks are Reluctant to Enter the  
Market and Insight into the National Banking Environment as  
It Pertains to Banking the Industry  
*Presented by Sundie Seefried, CEO, Safe Harbor  
Private Banking*

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1:50 - 2:40 PM **A Focus on Basic to Intermediate Real Estate Issues  
in the Marijuana Industry**  
Including Zoning, Buying/Leasing, and Specific MED Rules and  
Regulations Relating to Real Estate; Denver's New Ordinance  
*Presented by Joel D. Russman, Esq.*

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2:40 - 2:50 PM **Networking Break**

2:50 - 3:40 PM

**Death and ...**

IRS Examinations, Appeals, and Collections Divisions, Including Marijuana Businesses Facing the Challenges of IRS Adjustments Under 280E; Incorrectly Assessed Taxes, Interest, and Penalties; Audit Examinations and Employment Tax Matters; 8300 audits (Cash Payment Reporting)

*Presented by Rachel K. Gillette, Esq., Greenspoon Marder, P.A.*

3:40 - 4:30 PM

**The Federal Enforcement Landscape and Perspective**

*Presented by Bob C. Troyer, United States Attorney*

4:30 PM

**Adjourn**

# FACULTY

**PROGRAM CHAIR:**

**Ronald L. Seigneur\***, ASA,  
CPA/ABV/CFF CVA, CGMA  
Seigneur Gustafson LLP  
Lakewood, CO

*\*Also Faculty*

**FACULTY:**

**James Burack, Chief**  
Colorado Marijuana Enforcement Division  
Colorado Department of Revenue  
Denver, CO

**Rachel K. Gillette, Esq.**  
Greenspoon Marder, P.A.  
Lafayette, CO

**Joel D. Russman, Esq.**  
Denver, CO

**Sundie Seefried, CEO**

Safe Harbor Private Banking  
Denver, CO

**James (Jim) D. Thorburn, Esq.**

Thorburn Walker Law Firm  
Greenwood Village, CO

**Bob C. Troyer**

United States Attorney  
District of Colorado  
Denver, CO

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# CLE CANNABIS SYMPOSIUM



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 Toll-Free: (888) 860-2531



**Or FAX form to**  
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**Or MAIL form to**  
**CBA-CLE**  
 1900 Grant St, Suite 300  
 Denver, CO 80203-4303



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## PROGRAM ORDER FORM

### STEP 1 - REGISTRATION TYPE: *(Select live program, live webcast, or video replay)*

- Live Program: FEBRUARY 2, 2017** - In Denver at the CBA-CLE Classroom, 1900 Grant St., Suite 300 (MJ020217L)
- Live Webcast: FEBRUARY 2, 2017** - Must have access to high-speed internet (MJ020217W)
- Video Replay: MARCH 3, 2017** - Please indicate video replay location:
  - Denver:** CBA-CLE Classroom, 1900 Grant Street, Suite 300 (MJ020217V)
  - Colorado Springs:** 421 S. Tejon Street, Suite 100 (MJ020217VCS)
  - Grand Junction:** 1250 E. Sherwood Drive (MJ020217VGJ)

### STEP 2 - MATERIALS FORMAT:

- Digital Download via EMAIL (sent 24-48 hrs. prior to the conference)       Printed Book (pick up at conference)

### STEP 3 - REGISTRATION CATEGORIES:

- |  |   |
|--|---|
| <input type="checkbox"/> Non-member: .....\$369                                | <input type="checkbox"/> CBA Member: .....\$339                         |
| <input type="checkbox"/> CBA Cannabis Law Committee Member: .....\$289         | <input type="checkbox"/> CBA Business Law Section Member: .....\$289    |
| <input type="checkbox"/> CBA Labor & Empl. Law Section Member: .....\$289      | <input type="checkbox"/> CBA Real Estate Law Section Member: .....\$289 |
| <input type="checkbox"/> CBA Financial Institutions Subsection Member: ..\$289 | <input type="checkbox"/> CBA Taxation Law Section Member: .....\$289    |
| <input type="checkbox"/> <b>New Lawyer Edge:</b> .....\$169.50                 | <input type="checkbox"/> <b>CLE Elite Pass Holder:</b> .....FREE        |

**PROGRAM ORDER FORM TOTAL \$ \_\_\_\_\_**

## HOMESTUDY ORDER FORM

*To receive CLE Credit you must purchase both the course materials AND the recorded seminar.*

### STEP 1 - SELECT DESIRED PRODUCT FORMAT:

- Video-On-Demand** (MJ020217N)       **MP3 Audio Download** (MJ020217J)  
 **Paper course materials and recorded homestudy on CD-Rom** (MJ020217D)

### STEP 2 - SELECT PAYMENT CATEGORY:

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| <input type="checkbox"/> <b>New Lawyer Edge:</b> .....\$169.50                    | <input type="checkbox"/> <b>CLE Elite Pass Holder</b> (MP3 & VOD Only): <b>FREE</b> |
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### STEP 3 - COURSE MATERIALS ONLY: (Paper Only - MJ020217C) *Skip this step if you purchased the HOMESTUDY.*

- Non-member: \$129       CBA Member: \$95

*NOTE: Shipping & handling only applies to orders you receive via mail. Materials will be mailed to you approximately 2 weeks after live program.*

Price \$ \_\_\_\_\_  
 Shipping & Handling \$ 10.95  
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PROGRAM LEVEL:  
**Intermediate / Advanced**



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